

## KOTRA's Overseas Buyer Support Project

KOTRA provides a one-stop service for overseas buyers visiting Korea to maximize business efficiency. These services range from meeting arrangements and interpretation services to making reservations for accommodation and providing information on the transportation system for traveling around Korea.

The professional consultants at KOTRA can search through their corporate networks to locate the companies that buyers are looking to consult and arrange meetings with. The staff can also hire interpreters for meetings participated by two or more companies; offer information on various transportation options for traveling around the country (taxi, subway, KTX, etc.); and provide meeting rooms within the KOTRA headquarters on an availability basis.

Here are some of the frequently asked questions regarding the support services:

**Q.** How many companies can I consult with while visiting Korea?

**A.** We arrange consultations for up to two working days, with up to four companies per item each day.

**Q.** During my visit to Korea, does a consultation require signing a contract?

**A.** Not necessarily. We provide support until the end of your business meetings.

**Q.** Are all services free of charge?

**A.** Meeting arrangements and interpretation services (for consulting with more than two companies) are provided for free. With regard to hotels and transportation, however, we only offer infor-

mation (buyers should bear the costs).

**Q.** Are there any limits to the number of applicants for business consultations?

**A.** No, but you may have to check the vehicle size when taking a taxi.

