

Potential Partners

List of Related Companies

- Most of the major distribution companies in Korea operate multiple forms of business, including department stores, large stores, supermarkets, convenience stores, and online shopping malls. They have either all or some of these businesses.

Major Distribution Companies in Korea

Company	Earnings	Website	Location
EMART Inc.	Sales(USD 100 million): 155.4 (FY 2018)	store.emart.com/main/ main.do	Seongsu EMART (377, Ttukseom-ro, Seongdong-gu, Seoul)
	Operating profit(USD 100 million): 4.9(FY 2018)		
	Operating margin(%): 3.2(FY 2018)		
Shinsegae	Sales(USD 100 million): 47.1(FY 2018)	shinsegamall.ssg.com	Head Office (63, Sogong-ro, Jung-gu, Seoul)
	Operating profit(USD 100 million): 3.8(FY 2018)		
	Operating margin(%): 8.1(FY 2018)		
Lotte Shopping	Sales(USD 100 million): 163.9(FY 2018)	www.lotteshopping.com	Lotte Hotel (30, Eulji-ro, Jung-gu, Seoul)
	Operating profit(USD 100 million): 6.14(FY 2018)		
	Operating margin(%): 3.7(FY 2018)		
GS Retail	Sales(USD 100 million): 79.0(FY 2018)	www.gsretail.com	GS Tower (508, Nonhyeon-ro, Gangnam-gu, Seoul)
	Operating profit(USD 100 million): 1.7(FY 2018)		
	Operating margin(%): 2.2(FY 2018)		

Company	Earnings	Website	Location
BGF Retail	Sales(USD 100 million): 52.4(FY 2018)	www.bgfretail.com	141-32, Samseong-dong, Gangnam-gu, Seoul
	Operating profit(USD 100 million): 1.72(FY 2018)		
	Operating margin(%): 3.3(FY 2018)		
Coupang	Sales(USD 1 million): 4,019(FY 2018)	www.coupang.com	8-26th floors, 570, Songpa-daero, Songpa-gu, Seoul
	Operating profit(USD 1 million): -997(FY 2018)		
WeMakePrice	Sales(USD 1 million): 390(FY 2018)	www.wemakeprice.com	502, Yeongdong-daero Gangnam-gu, Seoul
	Operating profit(USD 1 million): -35(FY 2018)		
E-Land Retail	Sales(USD 1 million): 1,959(FY 2018)	www.eland.co.kr	E-Land Building, 371-17, Gasan-dong, Geumcheon-gu, Seoul
	Operating profit(USD 1 million): 152(FY 2018)		
Hyundai Department Store	Sales(USD 100 million): 16.9(FY 2018)	www.ehyundai.com	(456, Apgujeong-dong) 201, Apgujeong-ro, Gangnam-gu, Seoul
	Operating profit(USD 100 million): 3.24(FY 2018)		
	Operating margin(%): 19.2(FY 2018)		
Hotel Shilla (The Shilla Duty Free Shop)	Sales(USD 100 million): 42.8(2018)	www.hotelshilla.net	(202, Jangchung-dong 2-ga) 249, Dongso-ro, Jung-gu, Seoul
	Operating profit(USD 100 million): 1.9(2018)		
	Operating margin(%): 4.4		
Hanhwa Galleria	Sales(USD 100 million): 3.2(2018)	www.hanwhagalleria.co.kr	63 Building, 50, 63-ro, Yeongdeungpo-gu, Seoul
	Operating profit(USD 100 million): 0.1(2018)		

Related Associations

Major Retail Organizations in Korea

Organization	Website	Role
Korea Chamber of Commerce and Industry	www.korcham.net	As a public and legal organization, KCCI is the largest business organization in Korea that represents 180,000 member companies, with a global network of chambers of commerce in over 130 countries.
Federation of Distribution Industry	www.fori.or.kr	This federation was launched to improve Korea's distribution industry and resolve conflicts of involved parties without government intervention.
Korea Chain Stores Association (KOCA)	koca.or.kr	This association is dedicated to creating a platform to provide distribution information, improving the distribution of industry-related education, and conducting seminars.
Korea Association of Convenience Store Industry	www.cvs.or.kr	This organization is tasked with revising the legal framework for convenience stores, conducting research and surveys, supporting members, and promoting international cooperation.
Korea Franchise Association	www.ikfa.or.kr	KFA is actively involved in overseas expansion and development of new business models based on superior systems and technology, solid financial stability, and brand power.
National Agricultural Cooperative Federation	www.nonghyup.com	This federation supports various economic projects from their production and distribution to processing and consumption to help farmers lead a stable farming business.
Korea Distribution Association	www.kodia.or.kr	This association is the leading organization bringing together industry, academia, and research in the field of distribution through industry-academia cooperation, with its basic role of conducting academic and policy research.
Korea Foodservice Distributors Association (KFDA)	www.ikfda.or.kr	This association is responsible for securing safe food supplies and enhancing the food industry, playing a significant role in the foodservice distribution sector.

Organization	Website	Role
Korea Pharmaceutical Distribution Association	www.kpda.kr	This organization was established to create an advanced pharmaceuticals supply system, enhance the competitiveness of pharmaceuticals logistics, and ensure a sustainable supply of pharmaceuticals.
Korea Crop Protection Agents Association	www.greenseller.or.kr	This nonprofit agricultural organization is responsible for promoting superior agricultural chemicals and ensuring compliance with safety standards for crop protection agents.
Korea Medical Device Distribution Association	kmdda.or.kr	This organization was established to improve the health of the Korean people by providing high quality medical devices. Its members include manufacturers, importers, sellers, and distributors of medical devices.
Korea Herbal Medicine Distribution Association	www.khmda.org	This organization deals with issues of herbal medicine distribution.
Korea Direct Selling Industry Association	www.kdsa.or.kr	The role of this association is to revise and rationalize policies and systems regarding direct selling to respond to socioeconomic changes and improve the perception of direct selling among the public.