# **Invest KOREA Market Place**

Invest Korea Market Place (IKMP) is an online business matching platform available on Invest KOREA's website with information on approximately 300 Korean companies seeking to partner with foreign investors. This month, Invest Korea introduces some outstanding companies in Korea's robotics industry.





ECO-BOT Green algae removal AI robot



ECO-BEE
Floating water purification device



ECO-STATION Integrated AI Water management solution

| Investment Requirement  |               | Company Profile             |  |
|-------------------------|---------------|-----------------------------|--|
| Amount                  | USD 3 million | Patents and<br>Certificates | 8 patents, venture certification,<br>ISO 9001 and ISO14001 |
| Investment<br>Structure | Minority, M&A | Financial<br>Performance    | (Sales in 2020) USD 1.26 million                           |

#### **Investment Highlights**

- Water environment and new renewable energy: The company holds a technology for purifying polluted
  fresh water in reservoirs, lakes and other water sources using self-driven Al floating robots. It provides
  an integrated water purification solution that combines water purification technology with solar power
  generation technology on water. It also has a 4.0 water environment purification technology which can be
  applied both to water-borne solar power generation and smart city projects.
- Global water management market: The amount of water available for human consumption is decreasing
  due to global warming and desertification caused by climate change, while the global demand for water
  is growing continuously. Due to the massive increase in water consumption, the size of the global water
  management market is expected to grow from USD 710 billion in 2010 to USD 890 billion in 2023, at an
  annual average growth rate of 3.2%.









Products developed by type

| Investment Requirement  |               | Company Profile             |  |
|-------------------------|---------------|-----------------------------|--|
| Amount                  | USD 7 million | Patents and<br>Certificates | Registered 15 patents,<br>including a 'Robot apparatus for<br>cleaning photovoltaic panel' |
| Investment<br>Structure | Minority      | Financial<br>Performance    | (Sales in 2020) USD 0.05 million   |

## **Investment Highlights**

- Solar panel cleaning robot: This robot can be applied to solar power plants installed in various forms. The
  company provides a rapid solar panel cleaning service designed to promote workers' safety, and is currently
  developing an O&M platform for solar power plants.
- Growth potential of the cleaning robot market: Environmental issues are rapidly emerging across all
  industries due to the Green New Deal and the adoption of ESG management around the world. The global
  cleaning robot market was valued at KRW 2.2 trillion in 2020, and is expected to reach KRW 3.6 trillion in
  2025, showing an annual average growth rate of 10.4%.





Customer recognition/ analysis systems



Payment robot with facial recognition

| Investment Requirement  |               | Company Profile             |   |
|-------------------------|---------------|-----------------------------|---|
| Amount                  | USD 1 million | Patents and<br>Certificates | Registration of<br>6 patents locally and abroad |
| Investment<br>Structure | All available | Financial<br>Performance    | (Sales in 2019) USD 0.04 million                |

## **Investment Highlights**

- Artificial intelligence (AI) based services: The company's platform is for Al-based face-object-emotion
  recognition software. As a commercially viable kiosk equipped with artificial and emotional intelligence,
  it can support smart customer services, such as product/service recommendations tailored to customer
  tastes, upselling, and membership management, through the AI recommendation algorithm of the facial
  recognition-based contactless payment system.
- Ai robots market: The development of big data processing and advanced mechanical technologies has led
  to the explosive demand for Al robots in different fields, such as military, defense, personal support and care,
  inventory management, and responses to emergencies like fires and disasters. According to Markets and
  Markets, the global Al robots market is projected to reach USD 12.36 billion by 2023 from USD 3.49 billion,
  with a compound annual growth rate (CAGR) of 28.78% during the forecast period





Operational principle of excretion care robot



Photo of providing nursing services

| Investment Requirement  |                | Company Profile             |   |
|-------------------------|----------------|-----------------------------|---|
| Amount                  | USD 10 million | Patents and<br>Certificates | Registered 85 patents including<br>'Excrement treatment device<br>tailored to the human body' |
| Investment<br>Structure | All available  | Financial<br>Performance    | (Sales in 2019) USD 1.87 million  |

## **Investment Highlights**

- Curaco excretion care robot: Curaco runs a business that manufactures and sells the product caring for injury patients, disabled patients, and patients who have gone under surgery and need to excrete with the help of others, by developing a robot that automates the entire process of excretion. The central government and local governments in Korea purchase the product and distribute it to socially disadvantaged persons with reduced mobility. The company is also leading the global field of excretion care robots. The product has been designated as an item for long-term care insurance operated by the Japanese government for the first time among products of foreign companies. As a result, users of the product can receive public support for 90% of the total product price. The product has also been registered as a procurement item by the government of Hong Kong.
- Service robot market: Global life expectancy is increasing steadily owing to the development of medical
  and pharmaceutical technologies. In particular, the aging market is expanding rapidly in advanced countries
  such as the U.S., Japan, and Korea, and the demand for service robots is also increasing rapidly.

For more information please e-mail ikmp@kotra.or.kr, or visit the Invest KOREA Market Place page on www.investkorea.org.